



European wide Innovation
Procurement in Health and Care

**EURIPHI (Regional) Health Authority Network Webinar
WP3 – Demand side organisation “Integrated care”**

CSA

20 June 2019



This project has received funding from
the European Union's Horizon 2020 research
and innovation programme under grant agreement
No 825922-EURIPHI



**Selection and
Prioritization of
areas of interest
for value-based
procurement of
innovative solution
in patient-centric
integrated care**

- EURIPHI & integrated care solutions: learning cases (Yves Verboven, MedTech)
- Identification of care delivery shortcomings and Integrated Care Procurement Objectives (Sonja Müller, empirica)
- Information on survey to be addressed at Euriphi Health Regions Network (Sonja Müller, empirica)

What do we mean by integrated care?

“Integrated care”... is an organising principle for care delivery with the aim of achieving improved care through better coordination of services provided.

Nuffield Trust, ‘An overview of integrated care in the NHS. What is integrated care?’ (London: Nuffield Trust, 2011., p 7)

“Integration” is the combined set of methods, processes and models that seek to bring about this improved coordination of care

Chris Ham and Nicola Walsh, ‘Making Integrated Care Happen at Scale and Pace’ (London: King’s Fund, 2013, p1)

What do we mean by “Innovative solutions for Integrated Care in Euriphi”?

Innovative solutions – products, services, technologies - to improve the individual’s care experience and care outcomes and achieve greater efficiency and value from care systems. Euriphi aims to apply the MEAT methodology to procurement to help address fragmentation in care services, and enable better coordinated and more continuous care, frequently for people with health, social care and support needs or any combination thereof.

EURIPHI & integrated care solutions: Learning cases

Identification of care delivery shortcomings and Integrated Care Procurement Objectives

Integrated care topics investigated ...

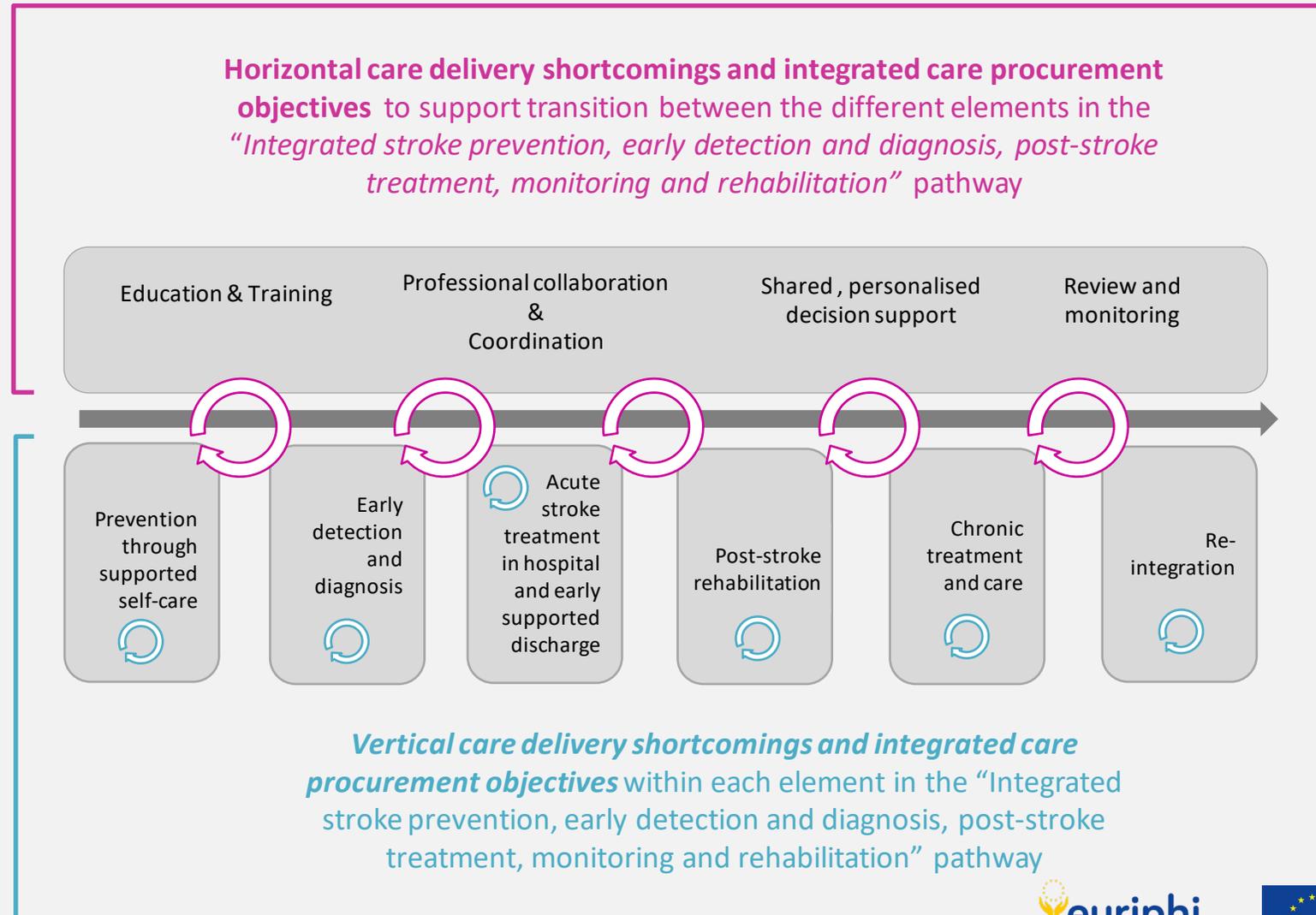
- Stroke
- Aortic stenosis
- Multimorbidity
- Dementia
- COPD

... to organise the demand side on integrated care

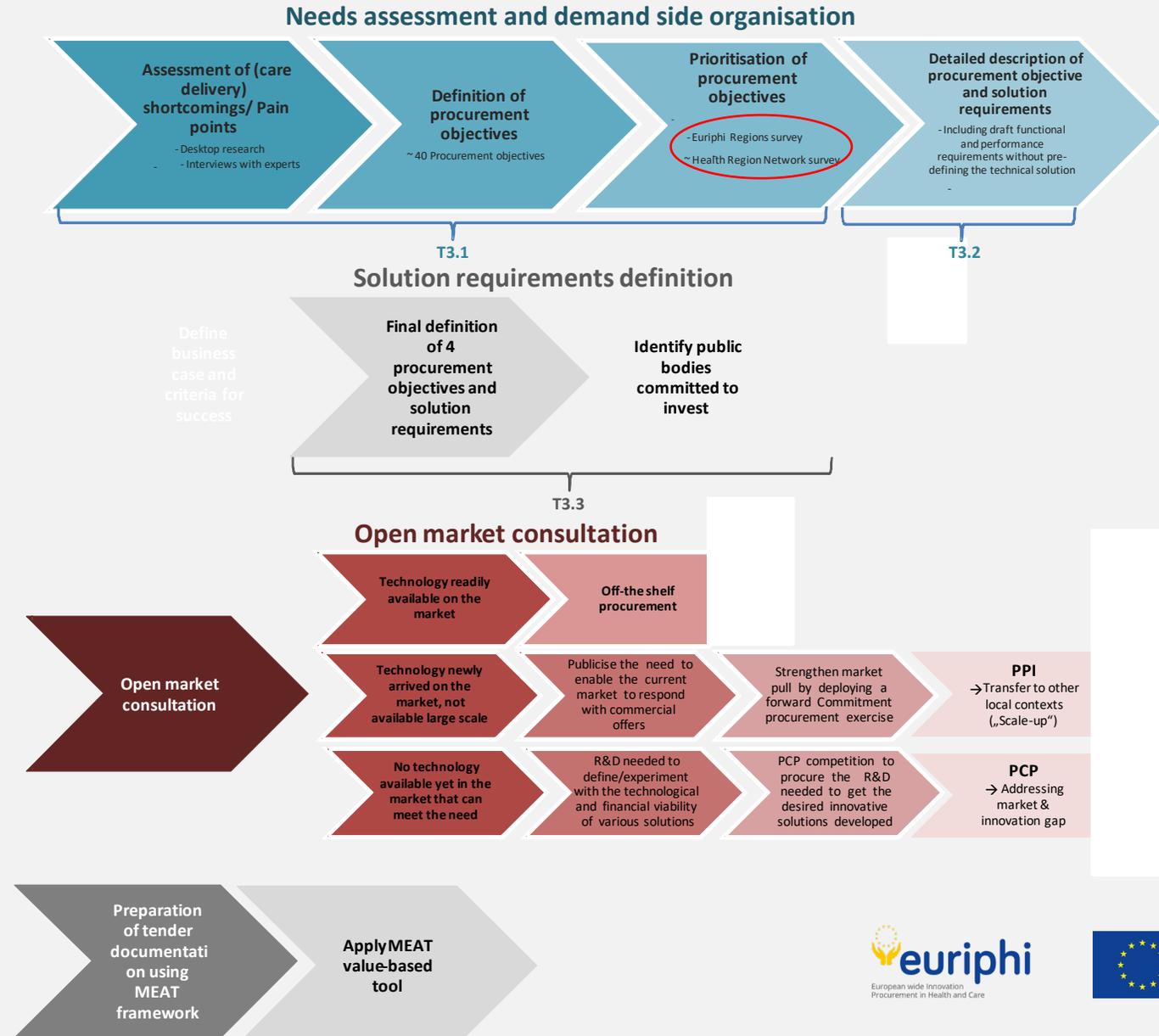
- For each care pathway element:
 - Literature review and analysis of any existing innovative solution cases
 - Investigation of demand and supply side
 - Identification of Care Delivery Shortcomings/ Pain Points
 - Translation into Integrated Care Procurement Objectives

The example of stroke prevention and care

Integrated care pathway for stroke: from prevention to rehabilitation



Overall approach towards organising the demand side



Procurement objective prioritisation

- Collect feedback from the procurement and care delivery organisations involved in Euriphi to:
 - understand their priorities in relation to the some of the identified procurement objectives;
 - identify any innovative solutions that have already been implemented to address the procurement objective or one similar; and
 - gather any additional potential procurement objectives we have not identified and which may be a priority for your organisation on the existing topics or other integrated care topics
- Prioritisation of identified Integrated Care Procurement Objectives according to their importance for a future procurement activity in a region/organisation:
 - whether region/organisation intends to start any procurement activities in the future (within the next 2-3 years).

**Information on survey to be addressed at
Euriphi Health Regions Network**

Initial survey results- Some examples

- Many regions/PPOs so far report many priorities in the area of ***multimorbidity***
 - Develop strategies and tools to support care teams with specialists for complex case management. Centralised expert team directories and protocols to access (even remotely) should facilitate the care of patients and increase the confidence of the team.
 - Address the lack of information integration among different stakeholders and different health and social care providers, resulting in information fragmentation and increase risk of errors
- Likely that we will address a cross-cutting procurement objective addressing the ***need to improve transition from hospital to community setting:***
 - Innovative solutions should tackle the need of patients and family carers receiving the necessary training/capacity building to enable a successful transition to the home environment. Patients and family carers often receive insufficient advice on the psychological and emotional impact of e.g. a stroke, an exacerbation, surgery and how they can manage these complex feelings. Furthermore, it seems to be difficult to find and access information and assistance on care and support services after discharge from hospital. Solutions should also enable a better addressing of the current lack of proactive follow-up either from primary care, the hospital, allied healthcare professionals, and/ or social care services.
- Likelihood to work on an procurement objective in the area of ***stroke rehabilitation***

Timeline

- Survey addressed to Euriphi regions/PPOs currently ongoing, deadline mid of July 2019
- Based on the survey results consortium will prepare a short survey addressed to members of (Regional) Health Authority Network → 19 July – end of August 2019
- OMC mid October 2019