

## Introducing innovation and integrated solutions in health and care systems in Europe through cross-border value-based innovation procurement

### Rationale of the newly established Consortium for 'Europe-wide Innovative Procurement of Health and Care Innovation' (EURIPHI)

The unquestionably needed reform of health and care systems in Europe requires the adoption of innovation and integrated solutions. One way forward is to rethink procurement policies. A positive transformation in this area would be to elevate procurement practices towards an approach that awards the value offered by innovation or integrated solution. The value will be awarded by multi-disciplinary teams responding to specific patients, health care actors and system needs, while taking societal and economic perspectives into account.

The EU Coordination and Support Action (CSA) under Horizon 2020 'Innovation in Healthcare' is a highly welcomed initiative. This EU initiative aims at the adoption of innovation in health and care systems and advancing procurement of innovation practices. In response to this initiative, a consortium of 25 leading organizations in procurement and health care has been created. The consortium proposal was approved by the European Commission in September 2018 and the EURIPHI project '**European wide Innovative Procurement of Health and care Innovation' (EURIPHI) will run from January 2019 until June 2020.** A sustainable EURIPHI organization is planned to continue the activities in the following years.

### I. Objectives of the Horizon 2020 CSA 'Innovation in Healthcare'

The main objective of this CSA as outlined by the European Commission is to create a Europe-wide consortium of public procurers and healthcare providers in the health and social care sector, which will define unmet needs in today's procurement practices in order to implement innovation and integrated solutions using 'Pre-commercial procurement' (PCP)<sup>1</sup> or 'Public procurement of innovative solutions' (PPI)<sup>2</sup> in health and care systems. The related calls for projects will be launched in 2020 and co-funded by the European Commission under Horizon 2020.

The CSA focuses on preparing the ground for:

- **A PCP/PPI to implement rapid diagnostic tools for infectious diseases in clinical practice.** In addition, the public health sector procurers should develop specifications that are suitable for Europe-wide deployment of the rapid diagnostics in the field of infectious diseases.
- **One or more PCP/PPIs to drive the shift towards patient centric integrated care in health and social care systems reform.** Clinicians, patients, public procurers in healthcare systems, health and social care facility managers, and health authorities' insurers/payers should cooperate to identify the gaps and needs that will lead to the development of new innovative solutions for patient-centred integrated healthcare.

---

<sup>1</sup> PCP: see [definition](#) of European Commission (EC). The EC funds 90% of the costs of a PCP.

<sup>2</sup> PPI: see [definition](#) of EC. The EC funds 35% of the cost of a PPIs.

## II. Key Objectives of the EURIPHI Consortium

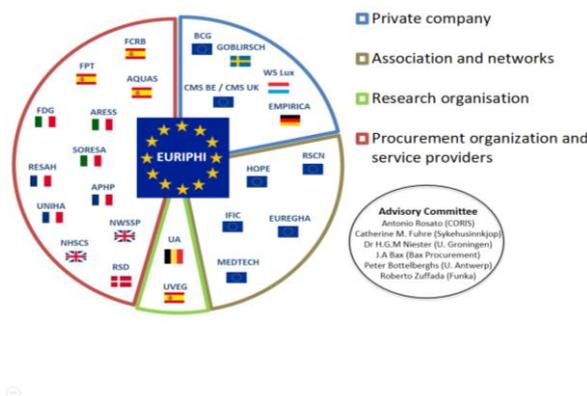
In the EURIPHI project, the partner organizations involved or interested in value-based procurement and PPI/PCPs are teaming up around the novel approach of Most Economically Advantageous Tendering Value Based Procurement of Innovation Solutions (MEAT VBPI) to achieve the following goals:

- **Establish a sustainable Community of Practice** using innovative procurement methods, such as MEAT value-based procurement of innovation and integrated solutions in health and care systems and develop legal guidance for efficient cross-border, value driven procurement with localized decision making;
- **Adapt the existing tools, perform market consultations and deploy cross-border Value Based PPI/PCP testing as learning cases** in the field of rapid diagnostics for infectious diseases and, new models of patient-centred integrated care;
- **Developing an EURIPHI Network**, a network of representatives of (regional) health authorities, policymakers, and payers who, in collaboration with other key stakeholders, will further prioritize investments and foster the deployment of Value Based PPI/PCP.

**These key objectives are designed to build a foundation for future EU cross-border PPI/PCP.**

## III. EURIPHI Partners

- **Partners:**
  - 12 leading Public Procurement Organizations covering more than 500 service providers throughout Europe.
  - Experts from academia, legal, business and European/International associations: University Antwerp, International Foundation of Integrated Care (IFIC), CMS UK, CMS Belgium, EMPIRICA, European Regional and Local Health Authorities (EUREGHA), Globrish, Federation Europeenne des Hopitaux des Soins de Sante (HOPE), reference sites collaborative network (RCSN) of EIP-AHA, Boston Consulting Group (BCG), MedTech Europe, University of Valencia, Wavestone.
- An **advisory committee** of procurers and experts throughout Europe will further enlarge the CSA.



France	UK
<b>UniHA</b> <b>RESAH - Réseau des Acheteurs Hospitaliers</b> <b>IDF - AHPH - Assistance Publique - Hôpitaux de Paris</b>	<b>NHSCS - Surrey and Borders Partnership</b> <b>NHS Foundation Trust</b> <b>NWSSP Velindre</b> <b>National Health Service Trust</b>
<b>Italy</b> <b>SORESA - Società Regionale per la Sanità</b> <b>ARESS - Agenzia Sanitaria Regione Pugliese</b> <b>FDG - Fondazione Don Carlo Gnocchi Onlus</b>	<b>Spain</b> <b>AQUAS - Agència de Qualitat i Avaluació Sanitàries de Catalunya</b> <b>FCRB - Fundació Privada Clínic per a la Recerca Biomèdica</b> <b>FPT - Fundació Parc Taulí</b>
<b>Denmark RSD - Region Syddanmark</b>	

**For more details on the EURIPHI project or on MEAT Value Based Procurement and Innovation Procurement Schemes, please contact [info@euriphi.eu](mailto:info@euriphi.eu) or contact one of the EURIPHI partners.**